



Quickly sell your house





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Are you looking to **quickly sell your house**? Learn valuable tips and strategies to stay ahead in the competitive real estate market.

Do you wish to **quickly sell your house**? If yes, this article will set you on the right path by providing the necessary **home-selling tips** and insights. You might wish to sell for any reason, such as heavy taxes on your ancestral house, a change of job or city, and even a life-changing moment like the coming of a baby, engagement, marriage, or divorce. No matter the cause, you need to have a solid game plan before practically going for the thought, "I wish to **sell my house fast**."



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You have to beat the real estate housing market competition, which is challenging nowadays. Here, a homeselling checklist and a sharp real estate agent can make a real difference. Let's see what you can do to quickly sell your house at a great price.

1. Hire An Excellent Real Estate Agent

You might be tempted to sell your house personally, called the For Sale By Owner (FSBO). But it comes with its own set of issues and challenges. This is one of the most critical decisions you can make to sell your house fast in a competitive market. Remember! A great real estate agent helps you stage your house perfectly, suggests the perfect price, knows the market ins and outs like the back of his hand and stays with you till you succeed in selling your house.



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Coincidentally, you also get a top dollar rate without waiting a lengthy period for the house to sell itself. A reliable selling partner also helps in your documentation process and shares your burden of stress to quickly sell your house.

2. Fix the Right Price

One of the essential **home-selling tips** is the pricing. Selling in a competitive **real estate housing market** is like a tricky puzzle. You must find the perfect arrangement, neither too high nor too low a price. If you over-price it, potential buyers will skip or ignore your house on online listings or physical tours. In contrast, if you charge a price that is too low compared to what should be the actual one, you face a **monetary loss**.



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❖ Be Thorough and Realistic in your Approach

You may personally research home prices online or in nearby areas whose features and sizes are similar to yours. Their recently sold selling prices will give you a thorough idea about setting an ideal price.

Never let your sentiments cloud your judgment while setting your house's selling price because over-charging the next buyer because of a sentimental attachment to the place won't bring you many offers. Be smart!



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Consider the Upgrades if Any

If you add some upgrades or renovations to **quickly sell your house**, remember to add them to the final listed price. However, not all upgrades guarantee a higher selling price, such as adding carpets. On the other hand, adding wooden floors raises the selling price handsomely.

3. Quickly Sell Your House with Visual Appeal

First impressions always matter, especially in a competitive property market. So, work on increasing the visual appeal of your house internally and externally.



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❖ House Staging



Photo by <u>Dan Gold</u> on <u>Unsplash</u>



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Home stage your house always, with neatly made beds, perfect lighting and fresh aroma of baked food. Additionally, use minimal furniture to give your rooms a spacious look.

Declutter and Depersonalize

You can't **quickly sell your house** if you always keep it messy and dirty. Stow away unnecessary things, discard junk items, and tuck away personal items before showing your house or taking pictures for the listing. The buyers should be able to visualize themselves living in your house.



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Clean and Conduct Necessary Repairs

Mark your <u>home-selling checklist</u> with the vital tip of never ignoring the necessary repairs and mop-ups. Buyers wish for a move-in-ready house. So, if there are cobwebs to be taken down or faucets and door handles to be repaired, you better get started, as buyers don't wish to fix or clean things before buying a house.



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House Curb Improvement



Improve your house curb by adding lovely flowerpots, hedges, and a trim mini lawn. A fresh coat of paint on your house exterior can also help sell your house fast.



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4. Use Technology to Quickly Sell Your House

There is no escaping from technological advancements nowadays. Using the latest techniques will help you **sell your house fast**.

Take Professional Photographs

Did you know that <u>95%</u> (NAR statistics) of recent buyers searched the internet for a home? Here, posting High-quality photographs of your house will do the trick in bagging you a fantastic deal and raising your net selling price.



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Use Social Media to Quickly Sell Your House

You or your **real estate agent** can post your listing on social media platforms like Facebook and Google Ads. It helps in quick selling.

❖ Arrange Virtual Open Tours

Besides classic open tours, arrange virtual open house tours with potential buyers. Your agent can show the home live on a hosting platform like Zoom or Facebook. Your audience can ask questions while the agent conducts the tour, pointing out key features per their demand. Such virtual tours have revolutionized the **real estate housing market.**



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Parting Thoughts

You always aim to quickly sell your house. Still, the current real estate housing market is highly competitive, requiring much forethought and experience. Working with a trusted and experienced real estate agent makes the whole process much easier, as he can provide essential homeselling tips and guidance. Moreover, you can follow the tips and strategies mentioned above to make this stressful home-selling task smoother. Remember, success comes to those who are always prepared and have their game face on.

Contact me today to help your house move quickly! 954.870.9944 Steve Darragh



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